

Message Text

UNCLASSIFIED

PAGE 01 PARIS 13390 01 OF 02 260103Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-01 H-02 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 ICA-20 SP-02 SOE-02 OMB-01
DOE-15 OPIC-06 XMB-04 /132 W
-----053456 260111Z /63

R 260040Z APR 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 0594

UNCLAS SECTION 01 OF 02 PARIS 13390

E.O. 11652: N/A
TAGS: BEXP FR
SUBJECT: UNDER SECRETARIAL TASK FORCE ON US FOOTWEAR:
CONTINUING IDENTIFICATION OF TRADE OPPORTUNITIES FOR
LEATHER SHOES AND BOOTS

REF: STATE 089279

1. IN RESPONSE TO REFTTEL, EMBASSY CALLED THE FRENCH
PURCHASING AUTHORITIES AND OBTAINED THE FOLLOWING
INFORMATION:

A. BIDS FROM US FOOTWEAR MANUFACTURERS
FOR FUTURE PROCUREMENT OF FRENCH ARMY,
POLICE, FIREMEN, ETC.. WILL NOT BE REJECTED
BY THE FRENCH ADMINISTRATIONS. HOWEVER,
IT WILL BE DIFFICULT FOR AMERICAN MANUFACTURERS
TO COMPETE DIRECTLY FROM THE US WITH LOCAL
SUPPLIERS. PUBLIC ORGANIZATIONS AND INDIVIDUALS
RESPONSIBLE FOR PURCHASES SAID THAT SINCE THEY
HAVE TO VISIT THE FOOTWEAR PLANTS TO TEST AND
INSPECT THE ORDERED ITEMS WHICH HAVE TO
CORRESPOND TO THEIR SPECIAL REQUIREMENTS, IT
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 PARIS 13390 01 OF 02 260103Z

IS EASIER TO DEAL WITH LOCAL SUPPLIERS.

B. NAMES, ADDRESSES AND TITLES

-- POST & TELECOMMUNICATIONS
DIRECTION GENERALE DES POSTES
DIRECTION DE L'APPROVISIONNEMENT

DES POSTES
67, AVENUE LENINE
94112 ARCUEIL CEDEX
ATTN: MR. LE DIRECTEUR
(ONLY SAFETY SHOES)

-- POLICE DEPARTMENT
MINISTERE DE L'INTERIEUR
DIRECTION DE LA POLICE NATIONALE
DIRECTION DES SERVICES TECHNIQUES
SOUS-DIRECTION DES EQUIPEMENTS
BUREAU DE L'HABILLEMENT
11, RUE DES SAUSSAIES
75800 PARIS
ATTN: MR. P. BERTHIER

-- ARMED FORCES
SERVICE CENTRAL D'ETUDE ET DE
REALISATION DE L'INTENDANCE
1 BOULEVARD LOUIS LOUCHEUR
92210 SAINT-CLOUD
ATTN: MR. RATHIER, INTENDANT MILITAIRE
1ERE CLASSE

-- NAVY DEPARTMENT
SERVICE DES MARCHES GENERAUX
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 PARIS 13390 01 OF 02 260103Z

COMMISSARIAT DE LA MARINE
3 AVENUE OCTAVE GREARD
75200 PARIS NAVAL

-- AIR FORCES
DIRECTION CENTRALE DE MATERIEL DE
L'ARMEE DE L'AIR
SOUS DIRECTION DES MATERIELS DE
COMMISSARIAT
BUREAU MARCHES
26 BOULEVARD VICTOR
75996 PARIS ARMEES

-- PRIRISON ADMINISTRATION
DIRECTION DE L'ADMINISTRATION PENITENCIERE
SOUS-DIRECTION DU PERSONNEL ET DES
AFFAIRES ADMINISTRATIVES
GESTION ECONOMIQUE ET TECHNIQUE
BUREAU H 2
4 PLACE VENDOME
75042 PARIS CEDEX 01

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 PARIS 13390 02 OF 02 260103Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-01 H-02 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 ICA-20 SP-02 SOE-02 OMB-01
DOE-15 OPIC-06 XMB-04 /132 W
-----053458 260111Z /63

R 260040Z APR 78

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 0595

UNCLAS SECTION 02 OF 02 PARIS 13390

ATTN: MR. TIMOUI

-- FIRE DEPARTMENT
MR. LE CHEF DES SERVICES ADMINISTRATIFS
16 AVENUE BOUTROUX
75634 PARIS CEDEX 13

-- PRIVATE AGENCY WORKING WITH THE FIRE
DEPARTMENT
A.C.D.S.
2-4-6, PASSAGE DU GENIE
75012 PARIS
ATTN: MS. SEVRES

C. WE RECOMMEND THAT US FOOTWEAR MANUFACTURERS
SEEK LICENSING AGREEMENTS WITH FRENCH FOOTWEAR
MANUFACTURERS SPECIALIZED IN MILITARY AND SAFETY
SHOES SINCE THEY ARE IN A GOOD POSITION TO
DEAL WITH ORGANIZATIONS AND INDIVIDUALS
RESPONSIBLE FOR PURCHASES. EVENTUALLY U.S.
MANUFACTURERS COULD SELL ON THE FRENCH MARKET
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 PARIS 13390 02 OF 02 260103Z

THROUGH DEALERS.
IF A FOOTWEAR MANUFACTURER WISHES TO BE IDENTIFIED AS A POTENTIAL SUPPLIER OF A FRENCH ORGANIZATION (SUCH AS ARMY, POLICE, ETC..), IT SHOULD CONTACT THE PURCHASING OFFICES LISTED ABOVE AND SEND A DETAILED PROPOSAL, INCLUDING ALL TECHNICAL DATA. THE PURCHASING OFFICE WILL THEN SEND THE COMPANY A FORM FOR COMPLETION BY THE APPLICANT. IF THE COMPANY IS ACCEPTED AS A SUPPLIER, IT WILL RECEIVE FROM THE PURCHASING OFFICE A CALL FOR BIDS AS SOON AS THEY ARE ISSUED. IN THE CASE OF NEW PRODUCTS, THE PURCHASING OFFICE TESTS THE PROPOSED ITEMS BEFORE GRANTING APPROVAL (AGREEMENT) AND GENERALLY VISITS THE MANUFACTURING PLANT. WE SUGGEST THAT US FOOTWEAR MANUFACTURERS INTERESTED IN THE FRENCH MARKET FOR MILITARY AND SAFETY FOOTWEAR CONTACT THE FRENCH FIRMS LISTED IN THE ANNEXES OF REPAIRS (A-10, JAN. 13, 1978, ENCLOSURE F-VI & A-61, FEB. 28, 1978). THESE COMPANIES MIGHT BE INTERESTED BY THE PROPOSAL. IN ADDITION, THE FOLLOWING FIRMS ARE LISTED AS SUPPLIERS TO THE FRENCH ADMINISTRATIONS AND MIGHT ALSO BE INTERESTED:

-- BAUDOU
LES EGLISOTTES
33230 COUTRAS

-- ELCOWA
16 RUE SALVATOR
68054 MULHOUSE

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 PARIS 13390 02 OF 02 260103Z

-- F.I.M.S.O.
6 QUAI DES CHARTRONS
33000 BORDEAUX

-- FRANCE-PARA DUBOURE
34, RUE PERE CHEVRIER
69007 LYON

-- LANGER MICHEL & CIE
12 RUE BEAUTREILLIS
75004 PARIS

-- VERPOORT BELLANGE
35, RUE LAKANAL
69100 VILLEURBANNE

D. THIS INFORMATION IS NOT AVAILABLE.
GAMMON

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978PARIS13390
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780177-0712
Format: TEL
From: PARIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780415/aaaaambs.tel
Line Count: 230
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4bbc2fa7-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 5
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 89279
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2843115
Secure: OPEN
Status: NATIVE
Subject: UNDER SECRETARIAL TASK FORCE ON US FOOTWEAR: CONTINUING IDENTIFICATION OF TRADE OPPORTUNITIES FOR LEATHER SHOES AND BOOTS
TAGS: BEXP, FR
To: STATE
Type: TE
vdkgvwkey: odbcc://SAS/SAS.dbo.SAS_Docs/4bbc2fa7-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014